



Consultant Enterprise Cloud Software



Münster / or remote

open-ended

asap

Responsibilities

- You work directly with our enterprise customers and guide them on their path towards becoming a Conversational Brand
- You are responsible for innovative projects with new and existing customers, your focus is on operational excellence and results that impress our customers
- You are deeply immersed in LoyJoy platform technology and apply it creatively for the benefit of our customers
- You speak German and English fluently and enjoy working cross-culturally with customers from all over the world
- You want to grow with LoyJoy and embrace the opportunities offered by a digital growth company
- You quickly want to take on more responsibility and build a team

Minimum qualifications

- You have proven your analytical, business and mental strengths in your studies and initial practical experience
- You have an excellent Bachelor's degree in business information systems, business administration, international management or a similar major
- You have at least 1 year of initial practical experience in consulting or account management, preferably in a technology company
- You are intrinsically motivated and want to work in an entrepreneurial environment, embracing to grind through some tough times and enjoy the successes.
- You are a quick learner
- Ability to speak and write in German and English fluently and idiomatically

Preferred qualifications

- You have a Master's or Phd degree in business information systems, business administration, international management or a similar major
- You have 2 – 3 years of practical experience in consulting or account management in a SaaS company focused on enterprise customers

Benefits

- You'll be an equal part of our team from day one and get responsibilities fast, you'll work closely with the founding team
- Become part of a SaaS company with a strong product and exciting state-of-the-art technologies
- Work in an environment of growth and success
- Feel the impact of your work
- Attractive compensation and flexible working hours
- Work in our office in Münster with the option to work from home regularly or work from anywhere in the world
- Work with awesome clients from around the world
- Your own brand new MacBook, iPad and iPhone

About LoyJoy

LoyJoy is a fast-growing technology company. Our core offering is the LoyJoy platform, a scalable cloud platform. The LoyJoy platform empowers brands to become conversational. Our customers use LoyJoy to transform their manual processes into hassle-free automated conversations. People love to chat, and messaging has become the leading communication channel. With LoyJoy, businesses can leverage the simplicity, convenience and joy of conversations to achieve their goals.

Therefore, our powerful self-service platform offers brands to build conversational customer journeys. LoyJoy combines a state-of-the-art AI for natural language processing with a powerful BPMN process engine. Our customers automate their processes with our chat interface, for example in consumer-facing processes in marketing, sales and service. This leads to drastically increased conversion rates, customer satisfaction, substantial lowered cost and incredible short time-to-market from idea to launch.

Less than three years on the market, the LoyJoy platform is already a trusted partner for customers like Beiersdorf, Deutsche Telekom, Melitta, Savencia, Kölln and zeb. In the past year we've grown more than 300%.

LoyJoy is based in Münster with plans to open international offices in the near future. The company is owned by its founders.

Your Application

Please send us your application via email and tell us about your experience. We are interested to learn about accomplishments you are most proud of. If you have any questions, please feel free to contact me directly.



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